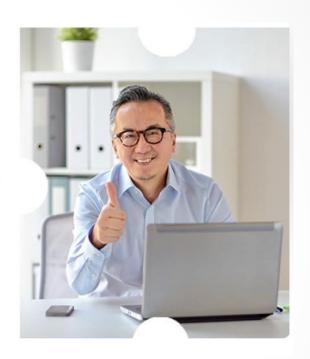
#### Karen Klausen





12

Project number: NPAD-2019/10104 12. November, 2020







## Continuous feedback on the curriculum

How the use of exit ticket surveys after each session contributed to quality improvement throughout the training program and valuable information for adjustments for the curriculum





### Who were the trainers?

Karen Klausen

Erling Roghaugen



## Who were the participants?



We started out with 12 people, and ended up with 8 regulars. One man and many women. Many had companies, and some were at the idea stage







# Communication throughout the course



#### Be Digital social media class







### What our course covered

- 07. Oct Introduction and What is social media
- 14. Oct Ethics, fake news and GDPR
- 21. Oct Strategy and planning of SoMe
- 28. Oct Communication on SoMe & Influencers
- 04. Nov Practicing the use of new skills

Each class was 3 hours with teaching, discussion, and group-work





### Class 1 - What is social media and who uses it?

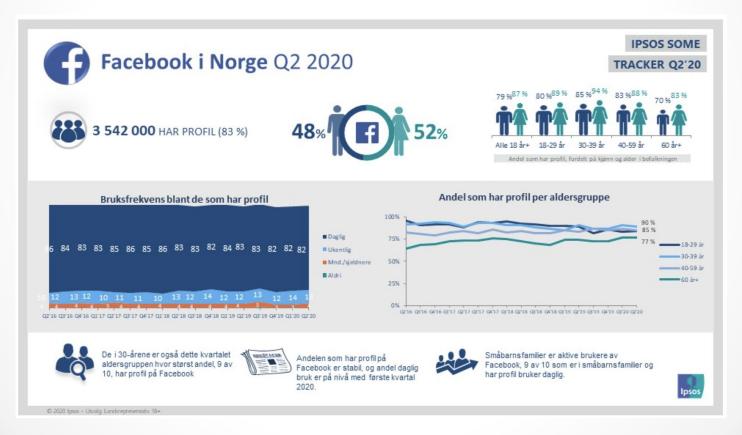




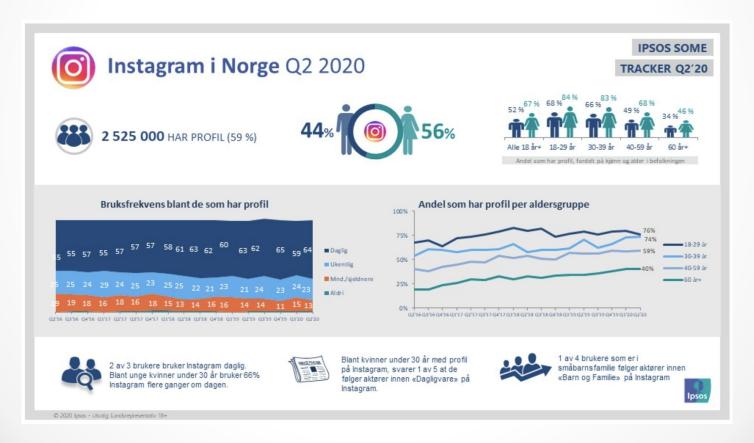
# Ipsos SoMe-tracker Q2'20



# Ipsos SoMe-tracker Q2'20



# Ipsos SoMe-tracker Q2'20



#### Exit Ticket Day 1



#### Exit Ticket Day 1

Før du går i dag, vennligst gi en rask tilbakemelding på dagens innhold. Dette er anonymt, og brukes til å forbedre innholdet i kurset.

\*Required

Hva er sosiale medier - nytt? \*

Tema var nytt for meg (medier som finnes)

1 2 3 4 5

Jeg kunne dette fra før

Ikke nyttig

 $\circ$ 

Jeg lærte mye nytt

Hva er sosiale medier - nyttig? \*

Tema var nyttig for meg (medier som finnes)

1

 $\bigcirc$ 

 $\bigcirc$ 

Veldig nyttig

Hvem bruker sosiale medier - nytt? \*

Tema var nytt for meg

Jeg kunne dette fra før

680

2

Jeg lærte mye nytt

Hvem bruker sosiale medier - nyttig? \*

Tema var nyttig for meg

2

3

Ikke nyttig

 $\bigcirc$ 

 $\bigcirc$ 

Veldig nyttig

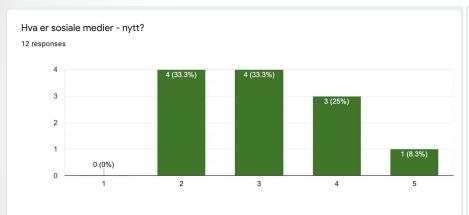
En viktig ting du lærte i dag

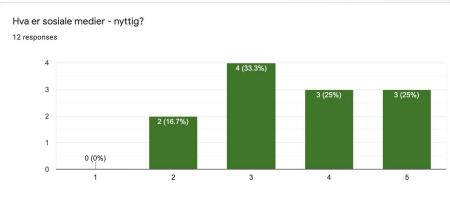
Your answer

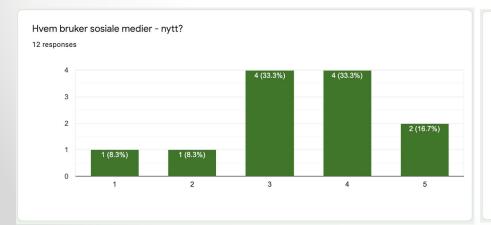
Noe som du ikke likte i dag?

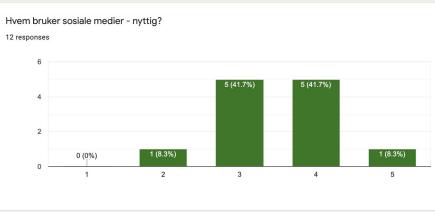
Your answer

#### Results for exit ticket









## Class 2 - Fake news, GDPR and strategy



#### Quiz about fake news

1→ Hvilken av disse overskriftene har størst potensial for å være en falsk sak? \*

> Søkte om KRISEHJELP på NAV – fikk PANTELAPP på 2 kr av DE ANSATTE!!

 Vil gi tre barn 100.000 i oppreisning – kommune brøt barnevernloven

Disse bruktbilene er øffest å få solgt som privatperson

- «Søkte om KRISEHJELP på NAV fikk PANTELAPP på 2 kr av DE ANSATTE!!»
- B «Vil gi tre barn 100.000 i oppreisning kommune brøt barnevernloven.»
- «Disse bruktbilene er tøffest å få solgt som privatperson»





# GDPR and the laws that govern marketing





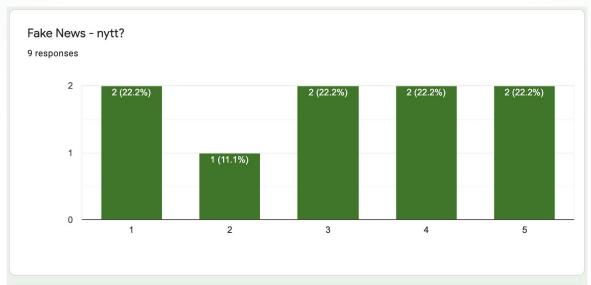


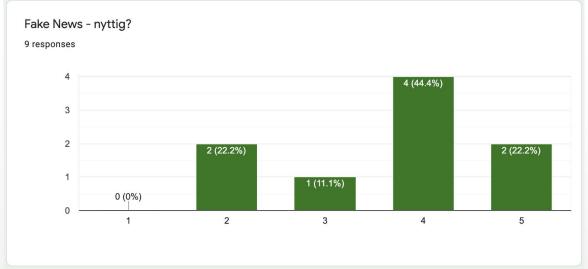
### Strategic planning

Defining what you want overall for your business

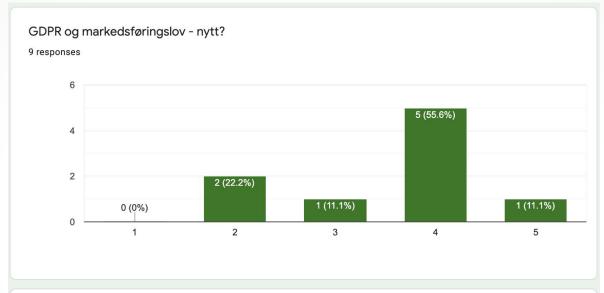


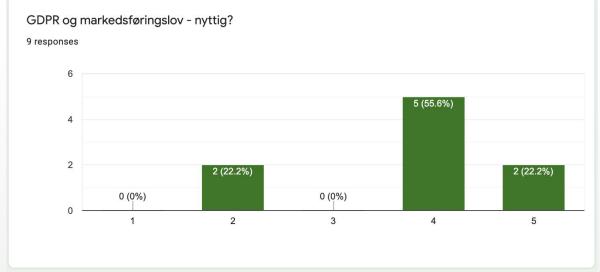
### Exit Ticket Day 2



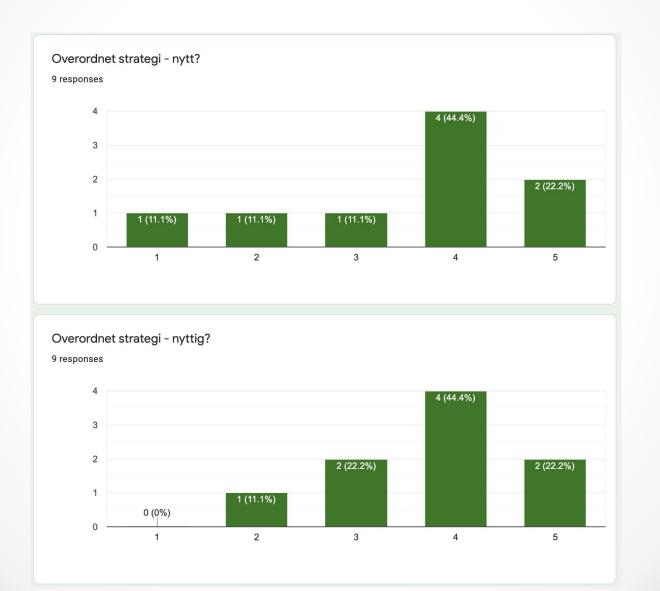


#### More results





#### More results



# Class 3 - Strategy, SWOT and communications



### Strategic planning

Defining what you want overall for your business



#### Market





**SPECIFIC** 



**MEASURABLE** 



**ACHIEVABLE** 



**REALISTIC** 



TIME-BOUND









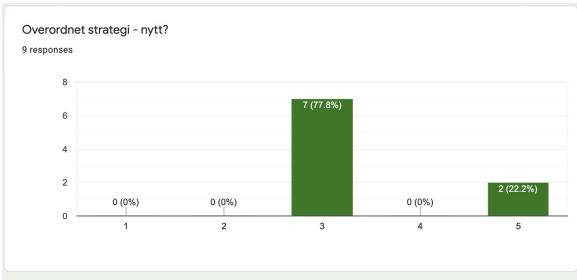


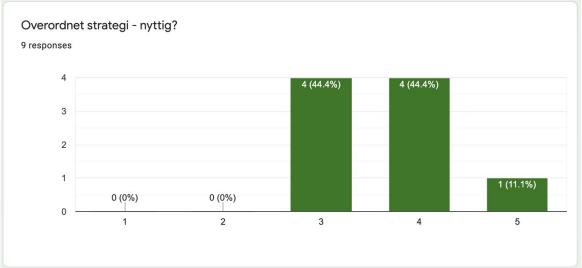
## Communicating on SoMe



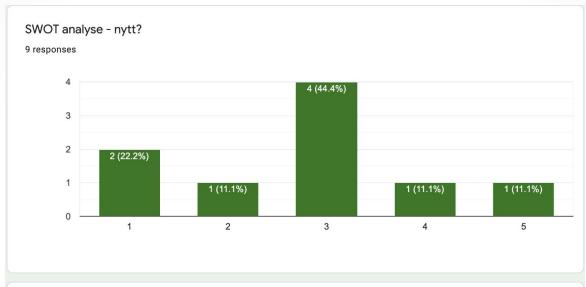


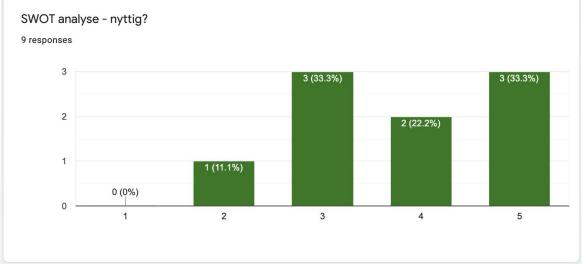
### Exit Ticket Day 3



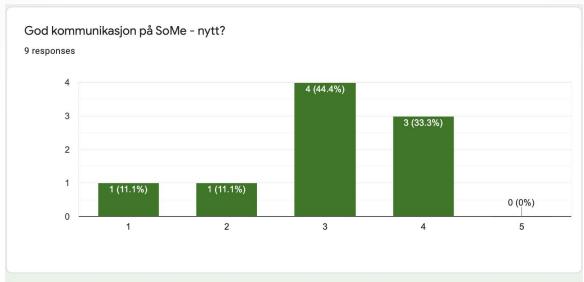


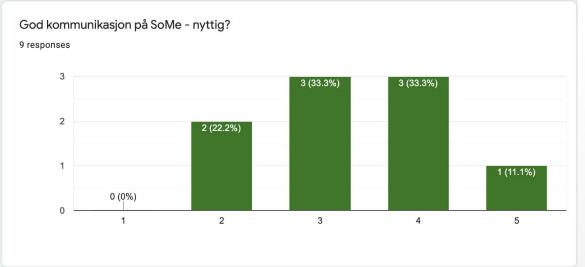
#### More results...





#### More results...





#### Class 4 - Communicating, Instagram content and Influencers



#### Communicating on SoMe

- 1. Be where the target audience is
- 2. Produce engaging content
- 3. Measure results
- 4. Evaluate

Use SoMe as a tool



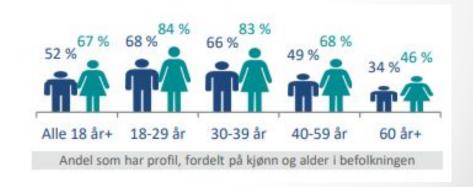


#### Be where your audience is











#### Produce engaging content





Tag your adventure buddy to see this awesome video! Have you tried this?



beautifuldestinations Milan, Italy



Buon giorno, Milano! Who else is dreaming of a getaway here? Tag who you're taking with you!



utno



Kiellandbu har kanskje Norges mest fotograferte hytteutsikt? Det er ikke rart når det er så vakkert







#### Measuring your results



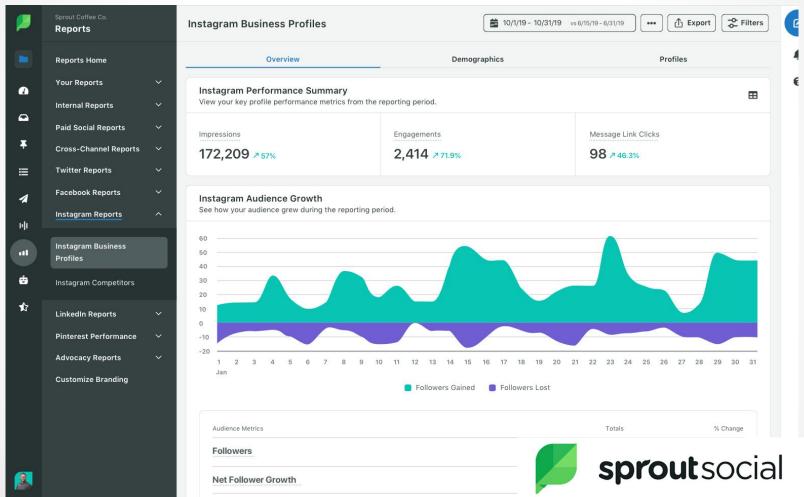


@ marketoonist.com





#### Evaluating







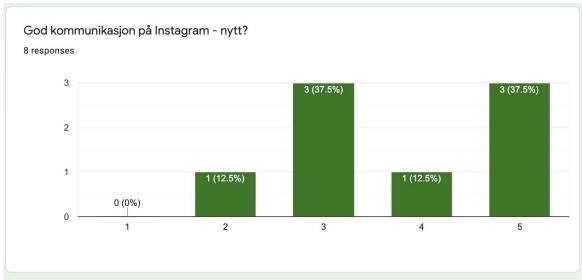


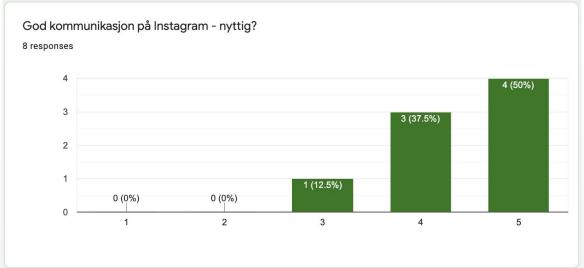
#### **Influencers**

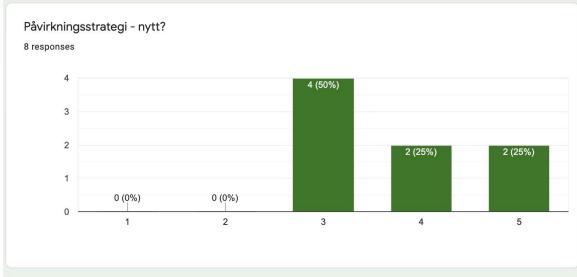
A guest lecturer, Martha Simonsen, had a lecture on the use of influencers in marketing your company

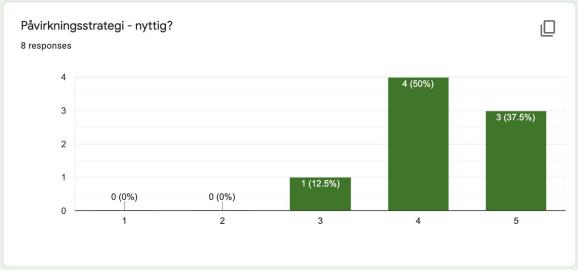


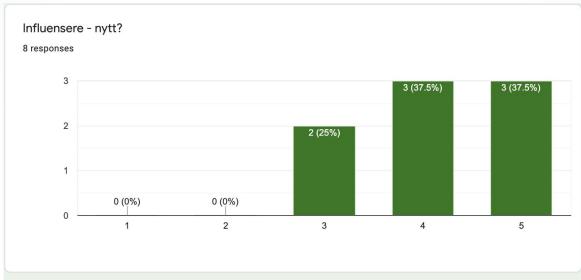
#### Exit Ticket Day 4

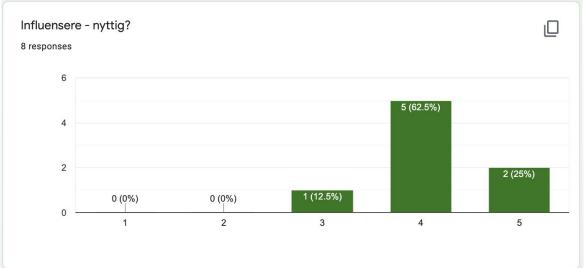












# Class 5 - practicing publishing



### Create a strategy



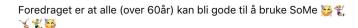
#### Create content







#### Publishing to social media







#### Publishing to social media

Inger Grete Lia Stålesen
Samtale mellom Birte Usland og meg med invitasjon til
kursdagen ↔



Deretter hadde vi rollespill på én god nasjonal og internasjonal person Dag Otto Lauritzen v/**Tommy Thorbjørnsen** 

Like · Reply · 2h

Inger Grete Lia Stålesen



Og rollespill på vår kongelige høye beskytter Kronprinsesse Mette Marit v/Kristin Tverberg

Like · Reply · 2h

Inger Grete Lia Stålesen

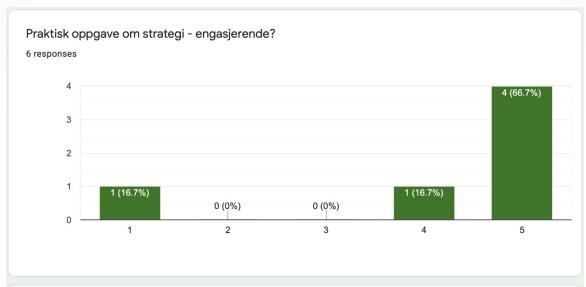


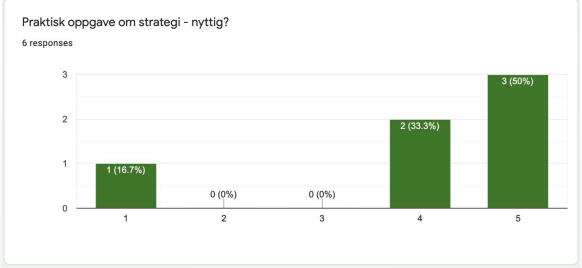


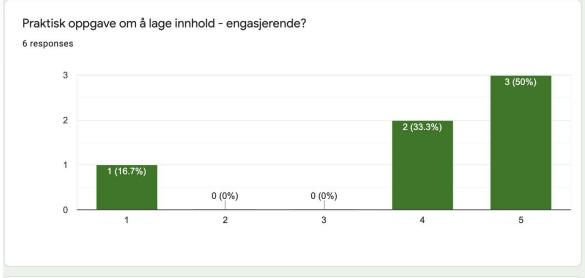


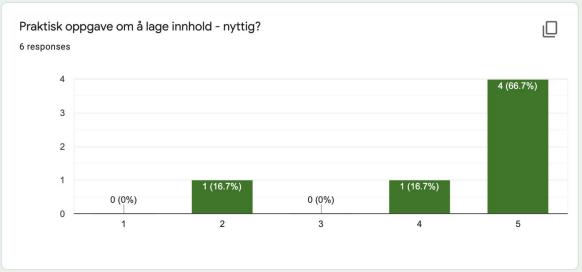


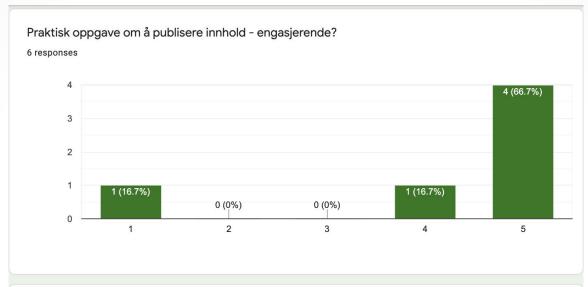
#### Exit Ticket Day 5

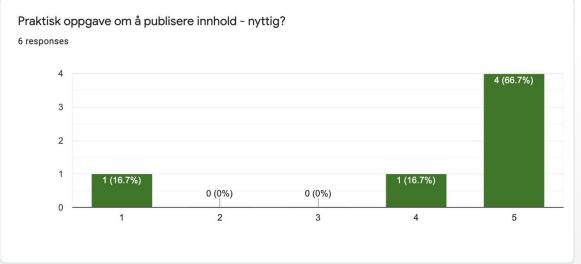












#### Reflections on the course

- 1. Collect data as you go to help adjust the academic level of the class
- 2. When creating the course group, get participants who are at the same level as far as their SoMe skills go
- 3. Do practical hands-on work in between the theory
- 4. Offer classes in English and Norwegian to support our diverse community



## Thank you



